



SPECIFIC PROCUREMENT NOTICE
REQUEST FOR QUALIFICATIONS FOR INDIVIDUAL CONSULTANT SERVICES
Senior Project Manager/Advisor for Public Private Partnership (PPP)
Procurement Policy and Procedures

Country: **Indonesia**

City/Locality: **Jakarta**

Contract No.: **PM-A-007**

Project: **Procurement Modernization**

Submission Deadline: May 10, 2013, 15:00 p.m.

Funding Agency: **Millennium Challenge Corporation**

Buyer: **Millennium Challenge Account - Indonesia (MCA-Indonesia)**

Introduction

1. The United States of America acting through the Millennium Challenge Corporation (“MCC”) and the Government of the Republic of Indonesia (the “Government”) have entered into a US\$600,000,000 Compact for Millennium Challenge Account assistance to help facilitate poverty reduction through economic growth in Indonesia through three projects: the Green Prosperity (“GP”) Project; the Community-Based Nutrition to Prevent Stunting Project; and the Procurement Modernization (“PM”) Project. The Government of Indonesia, acting through the Millennium Challenge Account Indonesia (“MCA-Indonesia”) intends to apply a portion of MCC funding to eligible payments under a contract for which this Request for Qualifications is issued. Any payments made under the proposed contract will be subject, in all respects, to the terms and conditions of the Compact and related documents, including restrictions on the use and distribution of MCC funding. No party other than the Government and MCA-Indonesia shall derive any rights from the Compact or have any claim to the proceeds of MCC funding.
2. This Request for qualifications follows the General Procurement Notice that appeared in dgMarket on **January 19, 2013**, UNDB Online on **January 21, 2013**, the MCA Entity website http://www.mca-indonesia.go.id/in/main_ind/pengadaan_detail/203/1 on **January 18, 2013**, and local newspaper Kompas on **January 26, 2013**.

Background of the Assignment

3. The objective of the PM Project is to achieve cost and efficiency savings on procured goods, works and services, while assuring their quality satisfies the public need, and to achieve the delivery of public services as planned. These savings should lead to greater provision of goods, works and services to the Indonesian economy that will positively impact economic growth. To this end, the MCC-funded PM Project will be implemented by the National Office of Public Procurement (“LKPP”) through two main activities: (1) Improving the procurement function by

increasing the capacity and professionalization of the procurement function (the “Procurement Professionalization Activity”) and (2) Supporting the development of procurement policies and procedures for public private partnerships (“PPPs”) and for environmentally and socially Sustainable Procurement (“SP”) (the “Policy and Procedure Activity”).

4. Since the early 1990’s, Indonesia started to allow private sector participation in the infrastructure sector and since then, has continued its effort, with the assistance of multilateral and bilateral agencies, to strengthen the foundation for PPP taking into account lessons learned from PPP undertakings around the world and in particular in PPP projects in the UK and Australia and recent rules and regulations issued in the Philippines and Colombia. However, successful PPP programs have clear, well-understood and documented policies and guidelines. These are generally principles-based and emphasize value-for-money and process integrity and also tend to conform with the sector regulations that apply to individual implementing agencies. The GoI is seeking to develop Public Private Partnership (PPP) procurement policies and procedures, conduct a pilot program to test and refine the procedures before finalizing the new procedures and develop a training program to be included within the Human Capacity Development Program of the MCC-funded Procurement Modernization Project during the start-up period with options to extend through the full five-year term of the Compact if needed.

Objectives of the Assignment

5. MCA-Indonesia is seeking a senior level consultant to assist LKPP develop Public Private Partnership (PPP) procurement policies and procedures, conduct a pilot program to test and refine the procedures before finalizing the new procedures and develop a training program to be included within the Human Capacity Development Program of the MCC-funded Procurement Modernization Project during the start-up period with options to extend through the full five-year term of the Compact if needed.

Scope of Work

6. The proposed work program begins with a thorough review of recently attempted PPP projects to identify gaps, bottlenecks and issues that must be cured when developing the tendering procedures. It then involves the drafting of a strategy that includes planning for developing guidelines and standard bidding documents for competitive tendering of PPPs projects and developing a practical toolkit with templates and model documents for procurement planning and implementation.
7. This activity continues with a pilot program to demonstrate the guidelines, standard bidding documents, and toolkit in the context of tendering at least one PPP social infrastructure project and one economic infrastructure project. The pilot projects will be selected on the basis of interest in receiving assistance and approvals from Bappenas.

To achieve the results, the consultant will perform several tasks as indicated in the TOR (**Tasks**).

Qualifications

8. Interested Individual Consultants will be evaluated based on the following qualifications:
 - Fifteen (15) years or more of professional work experience in tasks that are relevant to the activities of this assignment and that demonstrate that the Consultant possesses the knowledge and skills to perform the assignment successfully is required.
 - Bachelor level degree or equivalent is required.
 - Operational experience in developing PPP projects is required.

- Experience in developing PPP training materials and providing PPP training is required.
- Experience in positions of leadership is preferred.
- Experience in responsibilities and duties that demanded oral and written communication skills and interaction with a wide variety of stakeholders to identify needs and achieve results. This will be confirmed during the interview phase.
- Experience in responsibilities and duties that required exceptional attention to detail, data quality, and accuracy of information. This will be confirmed during the interview phase.
- Experience in responsibilities and duties that required high ethical standards. This will be confirmed during the interview phase.
- Experience in PPP projects in developing or emerging market economies is preferred.
- Fluent in English (speaking, reading and writing) is required. This will be confirmed during the interview phase.

Duration and place of performance

9. The contract base period will be 12 months. The Consultant will be expected to provide a level of effort of five months, with at least four months service in Indonesia. The specific time periods will be agreed between LKPP and the selected Consultant. It is anticipated that a level of service will decrease for each of the 4 options years. The level of service will be subject to negotiation between the parties when the options are exercised.

How to Apply

10. MCA-Indonesia hereby invites interested **Individual Consultants** to submit their Curriculum Vitae (CV) and other documents identified below (**Section 11**).
11. Interested **Individual Consultants** shall also submit the following (*in English only*):
 - (i) Curriculum Vitae (“CV”), using the CV template provided by MCA-Indonesia, detailing the consultant’s professional qualifications, areas of expertise, and experience carrying out similar assignments.
 - (ii) Professional references (at least three (3) referees) with contact details, including a valid email address.
 - (iii) Proof of all professional qualifications and work experience indicated in the CV may be requested to the selected consultant.

Submission date and time

12. Interested Consultants shall submit one (1) original and three (3) copies of their CVs to the address below on or before **May 10th, 2013, 15:00 p.m, Jakarta local time**. Envelope should be clearly marked: **“Senior Project Manager/Advisor for Public Private Partnership Procurement Policy and Procedures”**. Applications received after this date and time shall not be considered. *Electronic submissions shall not be accepted.*
13. Interested Consultants should register their interest and request a copy of the Terms of Reference

and the CV template at the address below.

14. To request clarification, the CV template, and for submission of CVs, please use the following address:

Address:

MCA-Indonesia Procurement Agent

Alamat Kantor MCI

Jalan Subang No. 10, Menteng

Jakarta Pusat 10310

Indonesia

Email address: procurement.agent@mca-indonesia.go.id

Selection Process

15. An Individual Consultant will be selected following the Individual Consultant Procedures as defined in the MCC Program Procurement Guidelines (available at the following Website: <http://www.mcc.gov/pages/business/guidelines>)
16. Individual Consultants' CVs and related documents will be evaluated to determine if they meet the qualifications requirements stipulated in **Section 8** (above). The education, general qualifications, adequacy for the assignment and language requirements will be evaluated. A Consultant shall be rejected if he/she fails to satisfy any of the mandatory requirements.
17. After the Evaluation of Qualifications, the Consultant that satisfies the mandatory requirements and is deemed most qualified will be interviewed in person or by telephone in order to confirm qualifications. References will also be checked. If the verification process supports the initial findings, the Consultant will be requested to submit a financial proposal and may be invited to negotiate the contract. Should negotiations fail with the most qualified Consultant, the MCA-I may at its discretion proceed to verify the qualifications of the next highest ranked Consultant.
18. Final selection will be subject to reasonableness analysis of the proposed fee. If verification is not satisfactory and the proposed fee is not reasonable, negotiations may be terminated.
19. MCA-Indonesia is not bound to accept any of the CVs or other documents submitted, and may cancel the selection process at any time without providing any justification to the Consultants.

Bid Challenges

20. MCA-Indonesia shall entertain a bid challenge from any contractor, supplier, or consultant that claims to have suffered or that may suffer loss or injury due to a breach of a duty by MCA-Indonesia in the conduct of this procurement. MCA-Indonesia will be following the interim Bid Challenge System as defined in the MCC Program Procurement Guidelines (available at the following Website: <http://www.mcc.gov/pages/business/guidelines>).

Any bid challenge shall be submitted in writing (may be in electronic form) to MCA-Indonesia within five (5) working days of when the contractor, supplier or consultant submitting the bid challenge became aware, or should have become aware, of the circumstances giving rise to the bid challenge. Unless the bid challenge is resolved by mutual agreement, MCA-Indonesia shall, within fifteen (15) days after submission of the bid challenge, issue a written decision stating the reasons for the decision and, if the bid challenge is upheld in whole or in part, indicating the

corrective measures that are to be taken.

The bid challenge shall be addressed to:

J. W. Saputro

Executive Director

MCA Indonesia

Jl. Subang No. 10, Menteng

Jakarta Pusat 10310

Indonesia

Email: saputro@mca-indonesia.go.id